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DECEMBER 2024

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Alison Beilke
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NMLS# 867156



Annisa Baker
608.219.1915
NMLS# 238748



Haiying Zhang
206.384.7089
NMLS# 832150



Jurga Jokimciute
608.358.9954
NMLS# 791901



Jason Ford
608.225.9918
NMLS# 1900724





MADISON AREA BUILDERS ASSOCIATION

2025 EVENT CALENDAR

JANUARY 2025

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

FEBRUARY 2025

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MARCH 2025

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30	31					

APRIL 2025

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MAY 2025

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31						

JUNE 2025

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30	31					

JULY 2025

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26	27	28	29	30	31	

AUGUST 2025

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30	31					

SEPTEMBER 2025

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16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

OCTOBER 2025

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25	26	27	28	29	30	31

NOVEMBER 2025

S	M	T	W	T	F	S
						1
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9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

DECEMBER 2025

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

JANUARY

- 25-26 - Build & Remodel Expo
- 29 - Educational Series
- 29 - Quarterly Membership Meeting
- 31 - WBA Member Meeting & Installation

FEBRUARY

- 19 - Winter Blues, Booze & Wine
- 25-27 - International Builders Show

MARCH

- 5 - ~~BUILD~~ Women in Construction Conference
- 12 - MABA Happy Hour @ Siding Unlimited
- 20 - March Madness @ Elite A/V

APRIL

- 10 - Quarterly Membership Meeting @ PinSeekers
- 22 - Educational Series
- 29 - Sporting Clays @ Milford Hills

MAY

- 8 - MABA Happy Hour @ Ferguson Home
- 13 - Educational Series
- 21 - Brew, Brats & Builders

JUNE

- 19 - PARADE OF HOMES Preview Party
- 20-29 - Spring PARADE OF HOMES
- 26 - WBA Celebration of Housing
- 27 - WB Foundation Golf Outing

JULY

- 23 - Educational Series
- 23 - Quarterly Membership Meeting
- 28 - MABA Foundation Golf Outing @ Bishops Bay

AUGUST

- 13 - 2026 POH Developer MTC + MABA Happy Hour
- 27 - 2026 POH Site Selection + MABA Happy Hour

SEPTEMBER

- 10 - Golf Outing @ Pleasant View Golf Course
- 18 or 25 - Oktoberfest

OCTOBER

- 2 - Fall Sporting Clays @ Milford Hills
- 10-12 & 17-19 - PARADE OF HOMES
- 15 - Educational Series
- 29 - Silent Auction & Mayor's Club

NOVEMBER

- 12 - Educational Series
- 12 - Annual Membership Meeting

DECEMBER

- 3 - Holiday Party

VISIT MEMBER.MABA.ORG/EVENTS/CALENDAR FOR MORE EVENT DETAILS



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Fall Sporting Clays | Milford Hills | October 29, 2024



Thank you to our Sponsor!



MABA Happy Hour! | October 17, 2024





MADISON AREA BUILDERS ASSOCIATION



DISCLAIMER: The Right Angle is the official newsletter of the Madison Area Builders Association. The Madison Area Builders Association is a non-profit trade organization dedicated to promoting a positive business environment by uniting, serving, and representing all aspects of the building industry.


The Right Angle is published seven times per year. Notice of local, state, and national programs/events is a service to Association members. Such notices do not indicate Association endorsement or sponsorship unless specifically noted. The acceptance of advertising in The Right Angle does not indicate approval or endorsement of the advertiser or the advertiser's product by Association. Madison Area Builders Association makes no warranties and assumes no responsibility for completeness of the information contained herein.



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BOYS & GIRLS CLUBS
OF DANE COUNTY

25th Anniversary Trailblazer Awards

Woot! That's us!



MABA was honored to receive this award, and incredibly proud of our partnership with Boys & Girls Clubs of Dane County

Congratulations Lisa!



Congratulations to our rockstar, Lisa Kratz, on being named MABA’s Associate Director! This role and promotion is a recognition of the amazing work Lisa has displayed over the past 6+ years with the association and her unwavering commitment, support, and love for all things “MABA”. We appreciate your hard work, dedication, and contributions to our team.

THANK YOU LISA!

(P.S. Chad is still here)



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75 YEARS

1950-2025

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JUNE 20-29 | **2025**

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DEADLINE TO ENTER A HOME IS FEBRUARY 21, 2025

MADISONPARADEOFHOMES.COM

2024 MABA AWARD WINNERS

Congratulations to the 2024 MABA Award Winners!
 MABA thanks everyone who served the Association throughout this past year!



SHAUN SCULLION
 Scullion Builders
 Builder of the Year



TRISH ENDRES
 Gerhard's
 Associate of the Year



ROB CAREY
 Precision Design Build
 Volunteer of the Year



2024 MABA CHAMPION AWARD WINNERS

Congratulations to the 2024 MABA Champion Award Winners!
 We appreciate your commitment to MABA and the building industry.

WORKFORCE DEVELOPMENT CHAMPION

HOTTMANN CONSTRUCTION

Awarded to the MABA Member who actively supports workforce development and leads in industry education

ADVOCACY CHAMPION

MIDWEST HOMES

Awarded to the MABA Member who shows strong leadership and commitment to advocacy within the industry

PHILANTHROPY CHAMPION

BLIFFERT LUMBER & DESIGN

Awarded to the MABA Member who leads through generous giving and consistent support of the community

ASSOCIATION MEMBERSHIP CHAMPION

STAGECOACH PLUMBING

Awarded to the MABA Member who supports our staff, members, and community while serving as a leader in the industry



Building a Brighter Future!

Developed by BGDCDC and MABA and powered by *partnerships with area organizations* such as Habitat for Humanity, WRTP | BIG STEP, and the Latino Academy of Workforce Development; the McKenzie Regional Workforce Center aims to *inspire and empower* all young people to reach their full potential. At the heart of the center is the MABA Skilled Trades Center Powered by Drexel Building Supply to *train and connect* a new generation of young people to the skilled trades.

The McKenzie Regional Workforce Center and its programming actively engages investors that are committed to *eliminating barriers* for youth from low-income communities to *achieve career and financial success*. At a time when we're seeing a *major housing shortage* and *major labor shortage*, our goal is to help fill that gap by preparing young people in Dane County for *quality, family-sustaining jobs*.

Programming results, so far...

- Nearly **3,000** youth have been served
- Over **250** have participated in technical, employment, and soft skill trainings through various camps and programs
- Over **20** students have been hired for seasonal, part-time, or full-time employment within the construction industry!
- Nearly seventy percent (**70%**) of the participants have been BIPOC
- Over forty percent (**40%**) of the participants have been female, including participants in our BLAZE Gilr's Camp!



BOYS & GIRLS CLUBS
OF DANE COUNTY



MADISON AREA
BUILDERS ASSOCIATION

MCKENZIE REGIONAL WORKFORCE CENTER

BGDCDCBuilds.org



SCAN FOR MORE INFO

MABA ANNUAL MEMBERSHIP MEETING

November 13, 2024 | East Side Club



Workforce Development Presentations from Greg Zick (NAHB), Alan Branch (McKenzie Regional Workforce Center), Josh Fassl (Dane Co. School Consortium), and Brad Boycks (WBA)



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**Single Family and Duplex Permits Issued
Municipality Report**

2024 Dane County October YTD

<i>Municipality</i>	<i>2024 Total</i>	<i>2023 Total</i>	<i>2024 Starts</i>	<i>2023 Starts</i>	<i>2024 Avg. Value</i>	<i>2023 Avg. Value</i>	<i>2024 Avg. Sq Ft</i>	<i>2023 Avg. Sq Ft</i>
Albion (T)	\$1,460,000	\$2,348,000	4	5	\$365,000	\$469,600	1,581	2,930
Berry (T)		\$1,519,000		3		\$506,333		2,494
Black Earth (T)	\$1,060,000	\$855,000	1	2	\$1,060,000	\$427,500	5,650	2,550
Blooming Grove (T)	\$800,000		1		\$800,000		4,350	
Blue Mounds (T)	\$1,350,000	\$3,696,000	2	8	\$675,000	\$462,000	3,500	2,850
Bristol (T)	\$6,005,000	\$10,292,000	8	13	\$750,625	\$791,692	3,656	3,725
Burke (T)	\$1,120,000	\$1,323,000	2	2	\$560,000	\$661,500	2,575	3,850
Christiana (T)	\$1,800,000		2		\$900,000		3,325	
Cottage Grove	\$17,456,400	\$16,013,000	31	36	\$563,110	\$444,806	2,837	2,700
Cottage Grove (T)	\$2,205,000	\$3,373,000	4	6	\$551,250	\$562,167	3,133	3,613
Cross Plains	\$12,738,000	\$11,945,000	29	24	\$439,241	\$497,708	2,127	2,374
Cross Plains (T)	\$820,000	\$7,703,000	1	6	\$820,000	\$1,283,833	4,150	6,047
Dane	\$500,000	\$287,000	1	1	\$500,000	\$287,000	1,700	1,604
Dane (T)		\$2,937,000		7		\$419,571		2,489
Deerfield (T)	\$915,000	\$670,000	2	2	\$457,500	\$335,000	2,350	2,450
DeForest	\$38,903,000	\$26,377,000	73	60	\$532,918	\$439,617	2,721	2,438
Dunkirk (T)	\$1,550,000	\$600,000	4	1	\$387,500	\$600,000	2,035	3,550
Dunn (T)	\$4,865,000	\$8,257,000	7	9	\$695,000	\$917,444	3,131	4,317
Fitchburg	\$40,299,600	\$42,413,000	82	96	\$491,459	\$441,802	2,442	2,873
Madison	\$96,889,787	\$106,464,000	212	274	\$457,027	\$388,555	2,113	2,227
Mazomanie	\$600,000		1		\$600,000		2,000	
Mazomanie (T)	\$372,000	\$3,133,000	1	6	\$372,000	\$522,167	1,550	3,492
McFarland	\$10,735,605	\$6,467,000	24	17	\$447,317	\$380,412	2,111	1,960
Medina (T)	\$1,080,000	\$2,685,000	2	4	\$540,000	\$671,250	3,000	3,525
Middleton	\$30,989,000	\$570,000	61	2	\$507,689	\$285,000	2,318	1,847
Middleton (T)	\$31,674,000	\$18,499,000	28	18	\$1,131,214	\$1,027,722	5,265	5,613

Municipality	2024 Total	2023 Total	2024 Starts	2023 Starts	2024 Avg. Value	2023 Avg. Value	2024 Avg. Sq Ft	2023 Avg. Sq Ft
Montrose (T)		\$425,000		1		\$425,000		2,850
Mount Horeb	\$6,407,000	\$12,540,000	15	30	\$427,133	\$418,000	2,027	2,305
Oregon	\$42,907,056	\$27,692,900	87	57	\$493,185	\$485,840	2,456	2,742
Oregon (T)	\$498,000	\$1,070,000	1	2	\$498,000	\$535,000	1,700	3,750
Perry (T)	\$1,940,000	\$1,035,000	3	2	\$646,667	\$517,500	2,800	3,075
Pleasant Springs (T)	\$292,000	\$2,651,000	1	2	\$292,000	\$1,325,500	1,000	7,350
Primrose (T)	\$1,938,000	\$1,471,000	2	2	\$969,000	\$735,500	3,475	4,355
Roxbury (T)	\$4,171,000	\$2,740,000	6	4	\$695,167	\$685,000	3,733	3,958
Rutland (T)	\$1,009,000	\$750,000	2	1	\$504,500	\$750,000	1,650	4,550
Springdale (T)	\$5,897,000	\$4,147,000	7	6	\$842,429	\$691,167	3,690	4,043
Springfield (T)	\$1,450,000	\$399,000	2	1	\$725,000	\$399,000	3,900	2,850
Stoughton	\$25,788,000	\$20,251,000	70	50	\$368,400	\$405,020	2,290	2,687
Sun Prairie	\$21,132,000	\$36,845,000	50	81	\$422,640	\$454,877	2,642	2,923
Sun Prairie (T)	\$1,100,000	\$1,839,000	2	4	\$550,000	\$459,750	2,700	2,838
Vermont (T)	\$3,075,000	\$2,869,000	4	4	\$768,750	\$717,250	2,988	4,575
Verona	\$36,652,285	\$23,383,000	73	55	\$502,086	\$425,145	2,216	2,551
Verona (T)	\$5,317,000	\$12,534,000	6	13	\$886,167	\$964,154	4,283	5,138
Vienna (T)		\$1,756,000		3		\$585,333		3,562
Waunakee	\$48,932,000	\$48,016,000	86	83	\$568,977	\$578,506	2,763	2,867
Westport (T)	\$30,412,000	\$11,574,000	22	16	\$1,382,364	\$723,375	4,938	3,371
Windsor	\$2,138,000		4		\$534,500		2,800	
Windsor (T)	\$29,959,500	\$31,098,000	60	56	\$499,325	\$555,321	2,486	2,674

Year to Year October Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2014	36,623,000	108	339,101	2,734
2015	28,291,000	90	314,344	2,571
2016	38,244,000	114	335,473	2,721
2017	34,467,000	96	359,031	2,643
2018	39,509,000	103	383,582	2,746
2019	37,481,000	108	347,046	2,561
2020	58,615,000	146	401,472	2,737
2021	43,212,000	87	496,689	2,929
2022	46,833,000	84	557,535	2,943
2023	58,042,000	108	537,425	2,844
2024	61,035,972	103	592,582	2,633

Year to Date Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2014	268,295,000	900	298,105	2,620
2015	309,386,000	1003	308,460	2,592
2016	337,511,669	1046	322,668	2,594
2017	360,001,465	1068	337,080	2,629
2018	382,222,000	1080	353,909	2,629
2019	371,908,774	1034	359,679	2,664
2020	450,542,720	1130	398,710	2,789
2021	510,052,000	1135	449,385	2,879
2022	541,210,590	1097	493,355	2,845
2023	523,511,900	1075	486,987	2,754
2024	577,182,233	1086	531,475	2,567

Single Family and Duplex Permits Issued2024 Dane County November YTD**Municipality Report**

<i>Municipality</i>	<i>2024 Total</i>	<i>2023 Total</i>	<i>2024 Starts</i>	<i>2023 Starts</i>	<i>2024 Avg. Value</i>	<i>2023 Avg. Value</i>	<i>2024 Avg. Sq Ft</i>	<i>2023 Avg. Sq Ft</i>
Albion (T)	\$1,950,000	\$2,948,000	5	7	\$390,000	\$421,143	1,565	2,771
Berry (T)		\$1,519,000		3		\$506,333		2,494
Black Earth (T)	\$1,060,000	\$855,000	1	2	\$1,060,000	\$427,500	5,650	2,550
Blooming Grove (T)	\$800,000		1		\$800,000		4,350	
Blue Mounds (T)	\$1,350,000	\$3,696,000	2	8	\$675,000	\$462,000	3,500	2,850
Bristol (T)	\$6,005,000	\$10,292,000	8	13	\$750,625	\$791,692	3,656	3,725
Burke (T)	\$1,805,000	\$1,323,000	3	2	\$601,667	\$661,500	2,478	3,850
Christiana (T)	\$2,974,000		4		\$743,500		2,633	
Cottage Grove	\$18,442,400	\$17,538,000	33	40	\$558,861	\$438,450	2,834	2,727
Cottage Grove (T)	\$2,205,000	\$3,373,000	4	6	\$551,250	\$562,167	3,133	3,613
Cross Plains	\$12,738,000	\$12,405,000	29	25	\$439,241	\$496,200	2,127	2,377
Cross Plains (T)	\$820,000	\$7,703,000	1	6	\$820,000	\$1,283,833	4,150	6,047
Dane	\$500,000	\$287,000	1	1	\$500,000	\$287,000	1,700	1,604
Dane (T)		\$2,937,000		7		\$419,571		2,489
Deerfield (T)	\$915,000	\$670,000	2	2	\$457,500	\$335,000	2,350	2,450
DeForest	\$42,583,000	\$31,117,000	79	70	\$539,025	\$444,529	2,729	2,490
Dunkirk (T)	\$1,550,000	\$600,000	4	1	\$387,500	\$600,000	2,035	3,550
Dunn (T)	\$4,865,000	\$8,257,000	7	9	\$695,000	\$917,444	3,131	4,317
Fitchburg	\$41,916,600	\$45,691,000	86	105	\$487,402	\$435,152	2,417	2,813
Madison	\$106,568,787	\$118,182,000	229	298	\$465,366	\$396,584	2,155	2,238
Mazomanie	\$600,000		1		\$600,000		2,000	
Mazomanie (T)	\$372,000	\$3,133,000	1	6	\$372,000	\$522,167	1,550	3,492
McFarland	\$13,242,105	\$6,467,000	30	17	\$441,404	\$380,412	2,070	1,960
Medina (T)	\$1,080,000	\$2,685,000	2	4	\$540,000	\$671,250	3,000	3,525
Middleton	\$37,264,000	\$570,000	67	2	\$556,179	\$285,000	2,432	1,847
Middleton (T)	\$31,674,000	\$18,499,000	28	18	\$1,131,214	\$1,027,722	5,265	5,613

Municipality	2024 Total	2023 Total	2024 Starts	2023 Starts	2024 Avg. Value	2023 Avg. Value	2024 Avg. Sq Ft	2023 Avg. Sq Ft
Montrose (T)	\$600,000	\$425,000	1	1	\$600,000	\$425,000	2,000	2,850
Mount Horeb	\$6,928,000	\$12,540,000	16	30	\$433,000	\$418,000	2,027	2,305
Oregon	\$44,333,056	\$32,246,900	90	67	\$492,590	\$481,297	2,479	2,727
Oregon (T)	\$498,000	\$1,985,000	1	3	\$498,000	\$661,667	1,700	4,353
Perry (T)	\$1,940,000	\$1,035,000	3	2	\$646,667	\$517,500	2,800	3,075
Pleasant Springs (T)	\$2,565,000	\$2,651,000	2	2	\$1,282,500	\$1,325,500	3,378	7,350
Primrose (T)	\$3,578,000	\$1,471,000	4	2	\$894,500	\$735,500	3,104	4,355
Roxbury (T)	\$4,171,000	\$3,240,000	6	5	\$695,167	\$648,000	3,733	3,736
Rutland (T)	\$1,009,000	\$750,000	2	1	\$504,500	\$750,000	1,650	4,550
Springdale (T)	\$8,056,000	\$4,147,000	8	6	\$1,007,000	\$691,167	4,128	4,043
Springfield (T)	\$1,450,000	\$399,000	2	1	\$725,000	\$399,000	3,900	2,850
Stoughton	\$26,898,000	\$22,953,000	74	58	\$363,486	\$395,741	2,257	2,681
Sun Prairie	\$25,574,000	\$40,185,000	61	89	\$419,246	\$451,517	2,512	2,849
Sun Prairie (T)	\$1,100,000	\$1,839,000	2	4	\$550,000	\$459,750	2,700	2,838
Vermont (T)	\$3,675,000	\$4,287,000	5	6	\$735,000	\$714,500	2,790	4,463
Verona	\$37,349,285	\$26,637,000	75	60	\$497,990	\$443,950	2,199	2,563
Verona (T)	\$5,317,000	\$16,434,000	6	16	\$886,167	\$1,027,125	4,283	5,422
Vienna (T)		\$1,756,000		3		\$585,333		3,562
Waunakee	\$56,462,000	\$54,994,000	98	95	\$576,143	\$578,884	2,812	2,909
Westport (T)	\$30,412,000	\$14,184,000	22	18	\$1,382,364	\$788,000	4,938	3,659
Windsor	\$2,606,500		4		\$651,625		3,065	
Windsor (T)	\$35,926,400	\$33,193,000	68	62	\$528,329	\$535,371	2,588	2,626
Windsor	\$1,429,000		3		\$476,333		2,086	

Year to Year November Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2014	20,725,000	70	296,071	2,604
2015	22,026,000	72	305,916	2,554
2016	27,922,000	85	328,494	2,673
2017	36,844,000	99	372,161	2,869
2018	39,113,000	101	387,257	2,825
2019	29,910,000	79	378,607	2,614
2020	28,967,000	76	381,144	2,527
2021	53,372,000	111	480,828	2,949
2022	39,600,000	75	528,000	2,831
2023	54,587,000	108	505,435	2,792
2024	50,728,400	78	650,364	2,846

Year to Date Comparison

YEAR	SUM	COUNT	AVG VALUE	AVG SQ FT
2014	289,020,000	970	297,958	2,619
2015	331,412,000	1075	308,290	2,590
2016	365,433,669	1131	323,106	2,600
2017	396,845,465	1167	340,056	2,650
2018	421,335,000	1181	356,761	2,645
2019	401,818,774	1113	361,023	2,661
2020	479,509,720	1206	397,603	2,773
2021	563,424,000	1246	452,186	2,885
2022	580,810,590	1172	495,572	2,844
2023	578,098,900	1183	488,671	2,757
2024	635,157,133	1181	537,812	2,575

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